



Road lighting in transition

Innovation by experience



“The possibilities in lighting seem to be endless and only the sky is the limit.”

– Road lighting owner, Sweden





ÅF LIGHTING

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11

countries

100

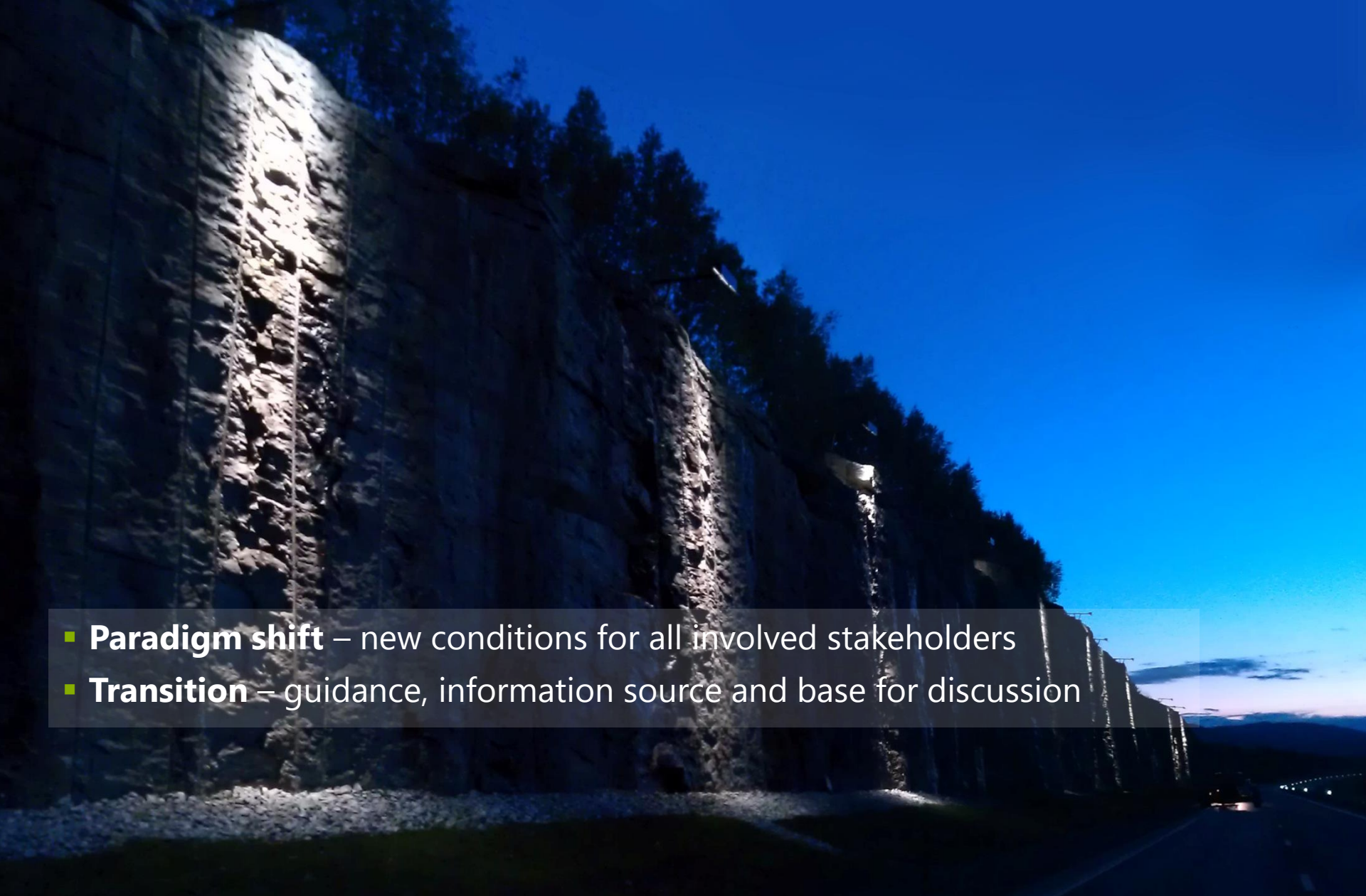
contacts

2

periods

5

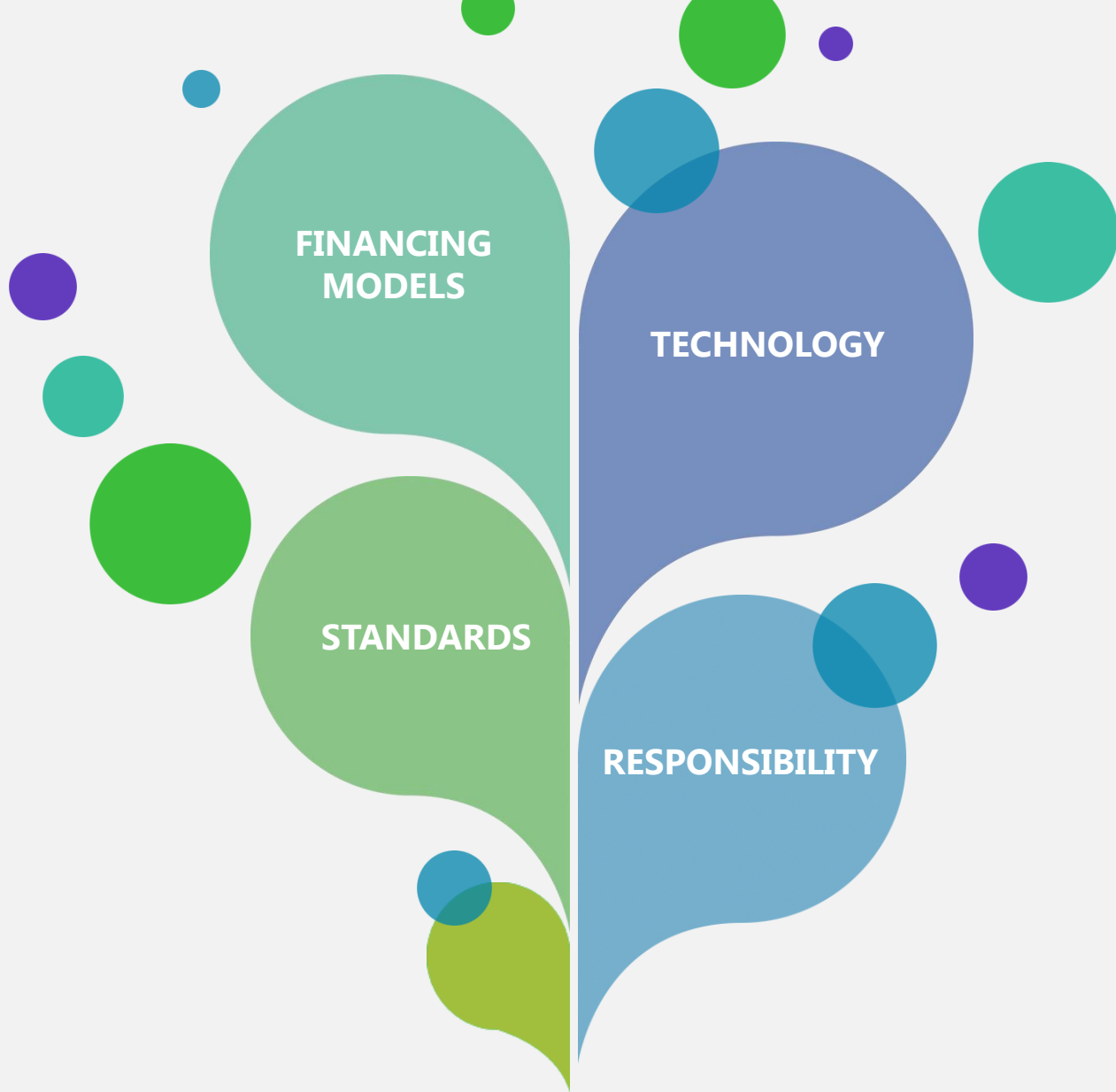
stakeholders

- 
- **Paradigm shift** – new conditions for all involved stakeholders
 - **Transition** – guidance, information source and base for discussion

WHY THIS STUDY?

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KEY ISSUES

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87%

What you need to know



- **Sharing of experiences**
- **Common responsibility** – The future is now
- **Follow-ups**
- **Education** – Independent third part



900%

- **EN 13201-5** – Energy requirements
- **Standardization**
- **Compatibility**

STANDARDS

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- **Where, when and why?**
- **New technology** – new opportunities?
- **Comparisons**
- **Interchangeable**
- **Requirements**

79%

DO NOT
WASTE
MONEY

“We’re buying service instead of products which is more in line with a long term perspective.”

– Consultant, Lithuania

- Independent information and education
- Collaboration and sharing of knowledge
- Standardization

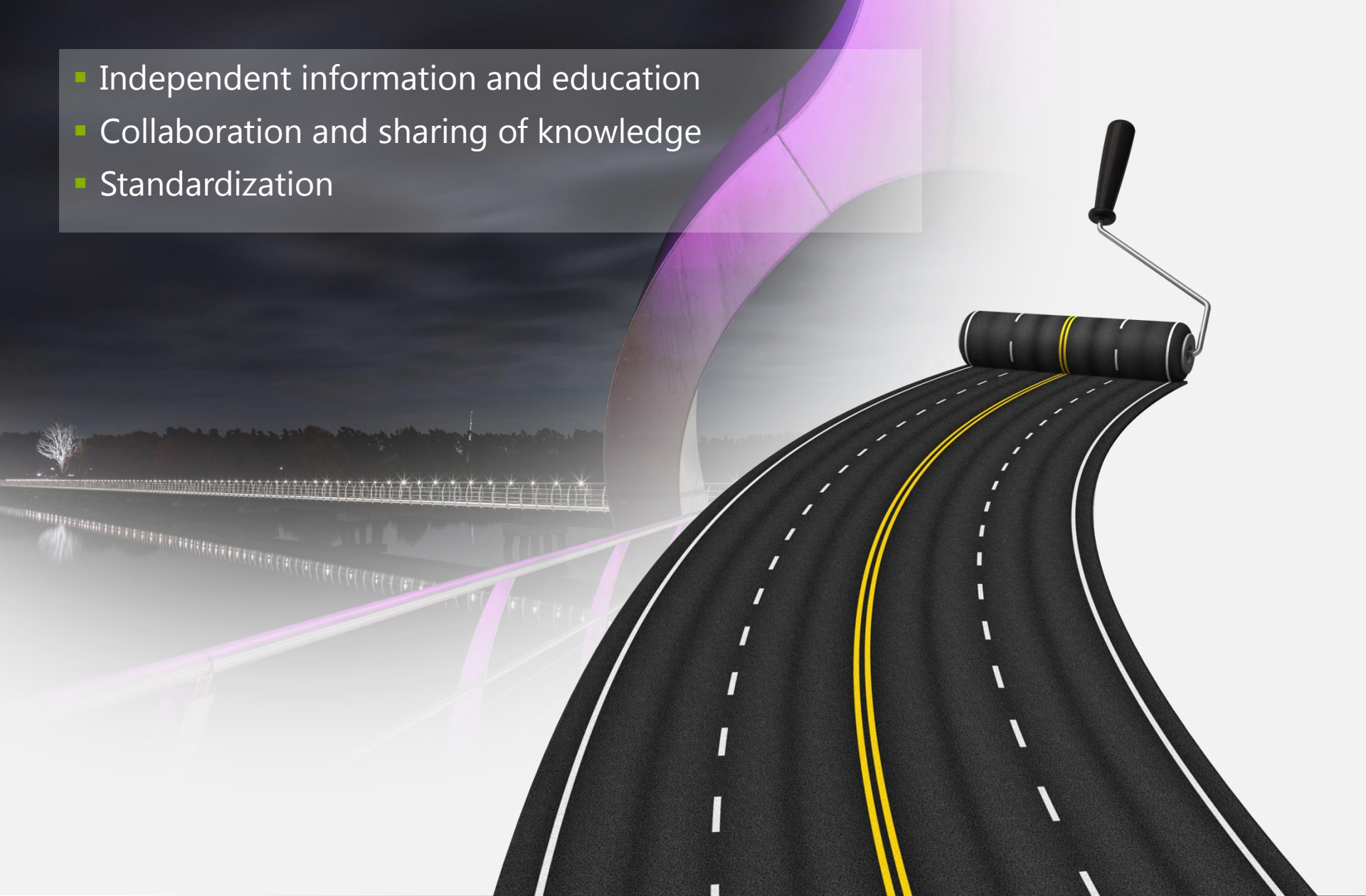


SUMMARY

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- Independent information and education
- Collaboration and sharing of knowledge
- Standardization



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PRODUCT
SUPPLIERS

CLIENTS

CONSULTANTS

OPERATORS

ENTREPRE-
NEURS

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**PRODUCT
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CONSULTANTS

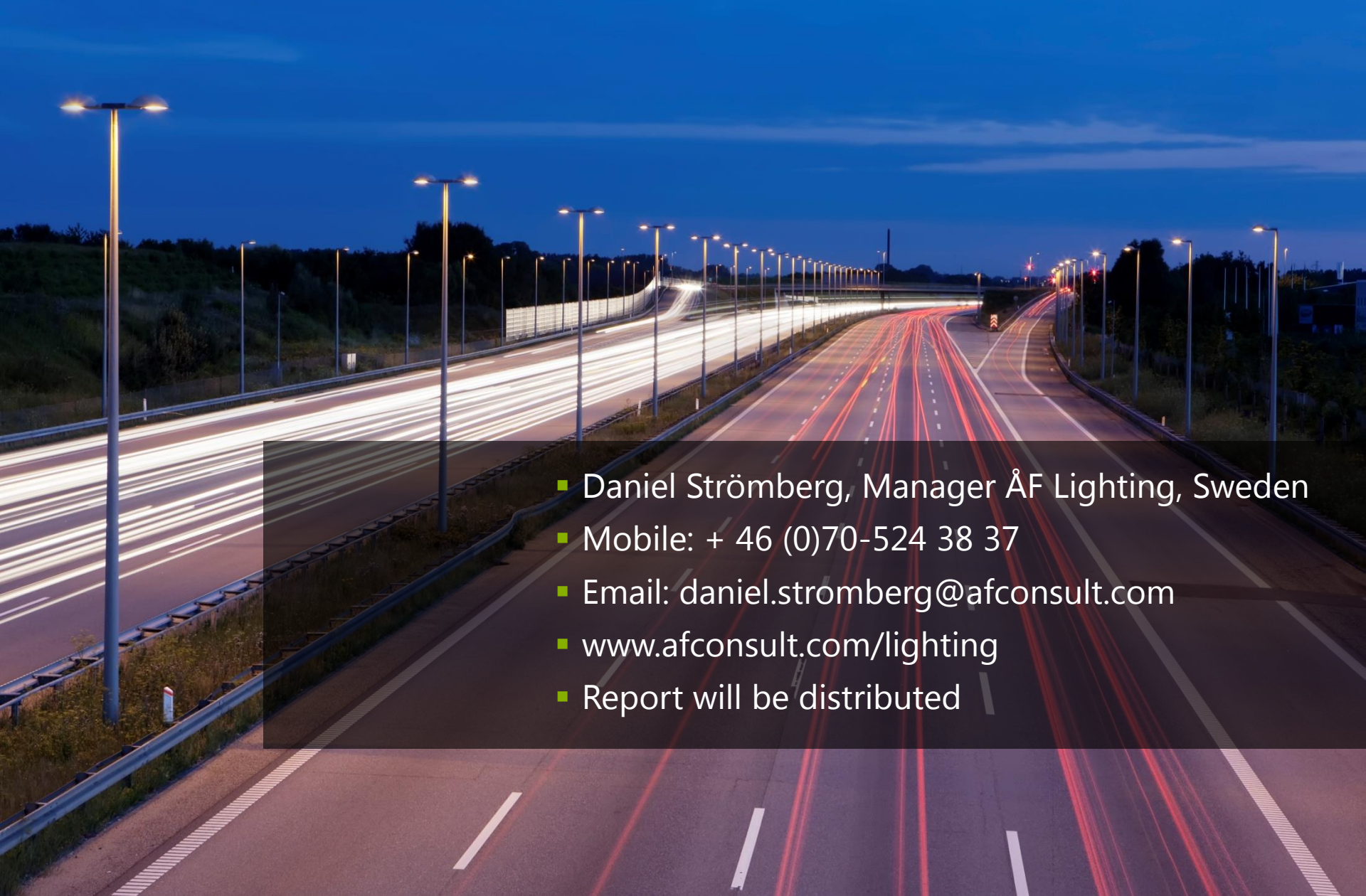
OPERATORS

**ENTREPRE-
NEURS**

SUMMARY

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